



VALERIE GARCIA

REAL ESTATE SPEAKER & CONSULTANT

Helping others embrace change is my passion. As an international speaker, I am known for delivering encouragement and truth with my signature straightforward style and sense of humor. Focusing on the importance of overcoming fear, adapting to new ideas, and putting the customer first, my sessions speak to the very heart of the real estate industry.

I have spent over 20 years educating Real Estate professionals, and I have had the privilege of working with Real Estate brands such as RE/MAX, Century 21, Royal LePage, Coldwell Banker, and many others in the US, Canada, Europe, and Australia. Having created and delivered training and motivation to tens of thousands of associates, I offer creative and custom keynote/breakout sessions on the most current and relevant topics.

"Valerie Garcia is truly a voice of innovation, positivity and change within this industry. Whenever Valerie speaks, she does so with passion and purpose. She cares deeply about her audience's businesses and lives and seeks to improve both of them with each talk she gives. Your attendees will leave your event more motivated, more informed and equipped with actionable, practical strategies they can execute on immediately. If you need high-quality content, delivered by a top-tier speaker, you need to hire Valerie for your event."

Travis Robertson, Robertson Coaching International

"Thank you for everything you have done for our agents. They definitely want you back. You are so talented and have done more for my little brokerage than any speaker ever has. They all left with their heads held high and a new pep in their step. Looking forward to watching them all grow this year."

Elizabeth Golden, @Homes Realty, Huntsville, AL

"Thank you so much for the excellent presentation. It was hands down the most helpful, realistic and valuable presentation I have been to in years. I immediately saw some places I needed to improve in my company and things we can implement right away."

Mark Jones, RE/MAX Metro Atlanta, Inc., Atlanta, GA

"Valerie, I was not sure your class would be understandable for me since I'm at total zero with video. It was a great help and guide for me. I don't know when a class was more fitting and organized to my needs. Thank you so much!"

Sharon Cole, Little Rock, AR

"I had no idea what to expect when I first saw her walk on the stage at a conference. Catchy title, great voice and then she drew me into her story, so different from mine, yet somehow I felt she was speaking directly to me. I can't wait to hear her speak again."

Erik Hinshaw, Hawaii Life Real Estate Brokers, Oahu, HI

"Since the first time I heard Valerie speak, I always scan the line-up of speakers for any given conference, searching for her name. Her topics are relevant and delivered with raw honesty, compassion and a touch of humor."

Melissa Papacek, Twin Lakes, WI

HAPPY CLIENTS & PAST EVENTS

Inman Connect
REbarcamp Nashville
RE/MAX Turkey Annual Congress
NARTechEdge, San Jose CA
Red Oak Realty, Oakland CA
Prince Edward Island Real Estate Association, PEI
Sage Real Estate, Toronto ON
Genuine Hustle Conference, Raleigh NC
Lakelands Association of Realtors, Muskoka ON
California Association of Realtors, WomanUP Event
Richard Robbins International, Vancouver BC
Wisconsin Association of Realtors, State Conference
Iowa Association of Realtors, State Conference
Arkansas Association of Realtors, State Conference
Longleaf Pine Association of Realtors, NC
Coldwell Banker Gen Blue, Las Vegas NV
Atlanta Realtors Association, GA
WCR Regional Retreat, RI
FC Tucker, Indianapolis, IN
@Homes Realty Group, Annual Retreat, AL
RE/MAX Results, MN
Michigan Realtors Annual Conference
RE/MAX of Michigan, Annual Conference
RE/MAX R4, Las Vegas
Tennessee Realtors Annual Conference
NextHome Annual Conference
Realty World Annual Conference
Remerica of Michigan
Virginia Realtors Association
Realtor.com Results Summit
C.A.R. REImagine Expo
Colorado Association REfresh
National Association of REALTORS® Conference & Expo
Lakes Region Board of Realtors, NH
Long & Foster North Carolina
Banff Western Connection, Alberta
Royal LePage Signature
Cape Cod & Islands Association, MA
C21 Redwood Realty, VA
RAPDD Summit, KS
San Diego Elevate Expo
Duke University
Guelph Association of Realtors
Mississauga Association of Realtors
Calgary Real Estate Board, Alberta
Greenridge Realty, MI
OREA REALiTY Conference

I'd love to be a part of your next event! Contact me at val@valeriegarcia.com